

# Your operating environments are evolving.



**Challenges to attract and maintain talent**



**Ownership mandates to do more with less**



**Financial fraud risks have increased**



**Higher expectations on cash and expense management**

# Today's Reality: AP is a Cost Center.



**26%**

Average % of invoices that are posted to an ERP without human operator intervention

**88%**

% of AP departments that say invoice exceptions consume 11% or more of staff time



**\$26B**

Issuing & depositing checks cost to U.S. businesses

**58%**

Managing multiple systems is the top payment challenge of more than half of AP departments



**\$18.7B**

Losses from check fraud annually

**49%**

Security and fraud management is the top payment challenge of half of AP departments

# The Full AP Automation Advantage.

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## Invoice Automation Leadership

- ✓ Invoice platform processes more than \$100 billion in invoice spend annually
- ✓ 7 of the 8 largest media and advertising firms in the world use AP Automation
- ✓ Second largest national property management company uses AP Automation

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## B2B Payments Experts

- ✓ The only fintech laser-focused on B2B payment methods for the past 10 years

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## Best-in-Class AP Automation Solution & Support

- ✓ The integrated end-to-end AP automation solution combines advanced technologies with pre-built integrations including many ERPs and accounting systems
- ✓ Dedicated AP experts focused on both client and supplier success
- ✓ PCI, HIPAA, SOC 1 & 2 compliant
- ✓ White labeled by many large and global banks



# Proof of Concept: GlenArbor Golf Club.



“Its less time consuming than producing a check and getting it signed...I hit a button and its processed and done in a few minutes. You want something that makes your payables process easier and not cost you a dime.”

- John Riccio, CFO

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|--|--------------------|
| <b>Spend Volume Captured</b>           | <b>\$1,767,574</b> |
| <b>Rebate Earned</b>                   | <b>\$17,676</b>    |
| <b>Savings from Eliminated Checks*</b> | <b>\$4,217</b>     |
| <b>Estimated Annual Program Return</b> | <b>\$21,893</b>    |
| <b>PROJECTED 5-YEAR RETURN</b>         | <b>\$109,462</b>   |

\*820 transactions @ \$5.14 per check estimated by The Accounts Payable Network

Average of \$1,500 in monthly rebates back to participating clubs

Moved nearly 50% of the Club's vendors to CSI Paysystems

\$4,217 annual savings from eliminated checks